2004 was a year of carrying forward existing AVMF programs, pursuing new opportunities, and taking steps to improve our operations. Unfortunately, it was also a year that visited upon us the sadness of the untimely loss of one of our Board members, Mr. Don Dooley.

Mr. Dooley was a veterinary practice manager and consultant. His board involvement and enthusiasm for the AVMF will be missed.

Foremost among existing programs is the support of animal disaster preparedness and response. Through its financial support of the Veterinary Medical Assistance Teams (VMAT), the AVMF has continuously been active in this area since 1994. VMATs are deployed under the direction of agencies within the U.S. Department of Homeland Security.

In 2004, AVMF awarded a grant of $150,000 to VMATs sponsor, the American Veterinary Medical Association. This money was put to good use in the training and equipping of teams, a cost that runs to $2,400 per team member, not including the cost of the actual deployments. In 2004 there were nine VMAT deployments, involving 94 team members and all four VMATs.

In addition to its ongoing commitment to VMAT, the AVMF furthered its goal of helping states become fully animal disaster-ready by awarding Start-Up Grants to Connecticut, Kansas, and Minnesota, in addition to awarding Challenge Grants to Colorado and Wisconsin.

Start-Up Grants are available to qualified state Veterinary Medical Associations (VMA’s) in the early stages of disaster preparedness and response planning. Start-Up Grants can be used for training and for expenses related to training. Challenge Grants are available to qualified state VMA’s that are farther along in the areas of disaster preparedness and response. Challenge Grants can be used for training, for expenses related to training, for medical supplies, and for disaster response related medical equipment.

In 2004 the AVMF held four separate fund raising events that proved to be very successful, with over $190,000 raised, in total. However, because the need is ever present, the AVMF seeks out new sources of funding to enable it to meet those needs. Also in 2004 the AVMF entered into an agreement with Hartz Mountain Corporation to develop a new line of plush pet toys called VetPals. The toys, a series of six animals, (a dog, a cat, a horse, a gerbil, a bird, and a rabbit) will all wear a smock displaying “AVMF” as well as the logo of the American Veterinary Medical Association. VetPals will be available in retail stores beginning in January 2006. A portion of each sale will be donated to AVMF by Hartz Mountain.

In the area of improvements, the AVMF website was redesigned in 2004 to enhance its user friendliness. Our website is one of the most often used means of making knowledge of the objectives and activities of the AVMF known to the public. With this in mind, the redesign of the AVMF website was undertaken.

In the same vein of improving our operations, the AVMF commissioned a study, by the Executive Service Corps of Chicago, to recommend how the AVMF might improve its internal processes and operations to meet its many objectives. This report, both a management review and a structural analysis, has pointed the way to several internal improvements in operations, designed to employ best practices in AVMF’s organization and function.

The impetus to seek internal improvements continues to motivate the Board of Directors, as do the disaster preparedness and response activities of the Foundation. The efforts of the Board members, a dedicated group of volunteers, continue to assure the relevance and effectiveness of the AVMF in meeting the many challenges presented by an increasingly complex world. The most important ingredient in the recipe to create a successful Foundation is you! My colleagues on the Board of Directors, and I, appreciate the generosity of the support received from all of you. It is truly your support that makes AVMF possible, and with your support, we will continue to grow and expand the reach of our Foundation.

Chair, AVMF Board of Directors
### Officers
- **Robert P. Gordon, DVM**
  - Chairman
- **Robert A. Dietl, DVM**
  - Vice-Chairman
- **Pat Brandt**
  - Secretary

### Directors
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  - Treasurer
- **Richard E. Coon, DVM**
- **Larry R. Corry, DVM**
- **Ray Glick, DVM**
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- **Bernard R. Pinckney, DVM**
- **R. Tracy Rhodes, DVM**
- **Cynthia Syverson-Mercer**
- **John D. Talmadge, DVM**
- **Anna van Heeckeren, DVM, MS**
- **William Van Dresser, DVM**
  - Immed. Past Chairman
- **Bruce W. Little, DVM**

### American Veterinary Medical Foundation

#### Statements of Financial Position

**December 31, 2004 and 2003**

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$2,264,278</td>
<td>$2,671,972</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>17,843</td>
<td>18,953</td>
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<tr>
<td>Student loans and interest receivable</td>
<td></td>
<td></td>
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<tr>
<td>(net of allowance for uncollectible accounts of $270,000 for 2004 and $50,000 for 2003)</td>
<td>817,065</td>
<td>1,111,768</td>
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<tr>
<td>Investments</td>
<td>590,745</td>
<td>101,013</td>
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<tr>
<td>Inventory</td>
<td>25,350</td>
<td>28,800</td>
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<tr>
<td>Property and equipment - net</td>
<td>26,427</td>
<td>36,134</td>
</tr>
<tr>
<td>Artwork</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donated paintings</td>
<td>24,110</td>
<td>24,110</td>
</tr>
<tr>
<td>Statue</td>
<td>122,494</td>
<td>122,494</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$3,888,312</strong></td>
<td><strong>$4,115,244</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$9,191</td>
<td>$84,095</td>
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<tr>
<td>Grants payable</td>
<td>106,417</td>
<td>30,300</td>
</tr>
<tr>
<td>Annuities payable</td>
<td>-</td>
<td>447</td>
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<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>115,608</strong></td>
<td><strong>114,842</strong></td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>228,728</td>
<td>306,086</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>3,311,108</td>
<td>3,463,763</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>232,868</td>
<td>230,553</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>3,772,704</strong></td>
<td><strong>4,000,402</strong></td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$3,888,312</strong></td>
<td><strong>$4,115,244</strong></td>
</tr>
</tbody>
</table>
# American Veterinary Medical Foundation

## Statements of Activities

**Years Ended December 31, 2004 and 2003**

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue, gains and other support</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donations</td>
<td>$ 708,912</td>
<td>$ 682,615</td>
</tr>
<tr>
<td>Investment income</td>
<td>21,736</td>
<td>2,681</td>
</tr>
<tr>
<td>Interest on student loans</td>
<td>69,582</td>
<td>56,490</td>
</tr>
<tr>
<td>Total revenue and gains</td>
<td>739,648</td>
<td>685,296</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Satisfaction of program restrictions</td>
<td>301,694</td>
<td>482,566</td>
</tr>
<tr>
<td>Revision of mission statement</td>
<td>-</td>
<td>(162,925)</td>
</tr>
<tr>
<td>Donor directed</td>
<td>-</td>
<td>2,000</td>
</tr>
<tr>
<td>Total revenue, gains and other support</td>
<td>1,032,342</td>
<td>1,332,787</td>
</tr>
</tbody>
</table>

## Expenses

Program
- Disaster Relief Program: 198,247
- Student Loan Program: 186,723
- Dr. L.F. Conti Research Fund: 79,917
- Management and Outreach: 25,593
- Animal Studies Fund: 7,562
- VCS Partnership (VAFSTF): 6,885
- Leo Bustad Fund/HA Bond: 1,207
- Congressional Fellowships: -
- Education Fund: -
- Management and general: 188,310
- Fundraising: 415,256

Total expenses: 1,109,700

## Change in net assets

\[(77,358) \times (327,698) \times 236,066 \times (372,209) \times (2,056) \times (138,199)\]

## Net assets

Beginning of year: 306,086
End of year: $228,728

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2003</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning of year</td>
<td>306,086</td>
<td>3,463,763</td>
</tr>
<tr>
<td>End of year</td>
<td>$ 228,728</td>
<td>$ 3,311,108</td>
</tr>
</tbody>
</table>
Sustaining Donors:
The Cleveland Foundation
The IAMS Company
Merial
Pfizer, Inc
VCA Antech, Inc.

The Legacy Society honors individuals who desire to help strengthen the AVMF through deferred gifts or lifetime gifts of $50,000 or greater

Beverly Erickson   David W. Reinhard, DVM
Arthur Freeman, DVM  Dean A. Rice, DVM
Ms. Leslie Johnston  John H. Richardson, DVM
William J. Kay, DVM  Erwin Small, DVM
Tom Mack, DVM       Dr. & Mrs. Edward E. Thompson
Harry J. Magrane, DVM  Leonard M. Tinney, DVM
James E. Nave, DVM  William R. Van Dresser, DVM
Sherbyn W. Ostrich, VMD  Anna van Heeckeren, DVM, MS
Bernard R. Pinckney, DVM  Fritz Wood, CPA, CFP

Names of donors deserving recognition may have been omitted from this publication. We apologize for any oversights and encourage you to call them to our attention. Contact the AVMF at 1-800-248-2862 x 6691.

Gifts in Honor or Memory

The AVMF received gifts in Honor or in Memory of the persons and pets listed below:

Marilyn Blondell
Boufette
Dr. James E. Boyd
Dr. T. H. Brasmer
Dr. David Canahan
Daisy
David
Mary Dobbins
Dr. Leland O. Drew
Corky Elsen
Stanley E. Enson
Maybelle Erickson
Bill Estheimer
Sadie Gembler
Jean Goodrich
Irvin B. Greenway
Nancy Strand Harbert
John Holl
Dena Howard
Robert Hunt
Jackie
Hank Jansson
Joe
Jones
James Howard Laster

Lu Lu
Marjy
Frank J. Marrek
Dr. Martha
Linda Medlean
Dr. Earl Montgomery
Rosemary Morgan
Dick Patrick
Paul D. Patrick, Jr.
John Pople
Wallace Pruitt
Richard
Dr. Robert E.
Rodney
Ross
Samantha
Sandra
Sandy
Dr. James Howard Sherrod
Charles H. Stengel, DVM
Dr. Jim A. Stunkard
Robert M. Thompson
Dr. Ralph Torney
Donald G. Uhler, DVM
William
Tony Zatkovich
Those individuals and companies listed below supported one or several fundraising events:

Winston M Acevedo, DVM
William and Alberta Aldinger
Paul Annusden
J.L. and Pat A Anderson, DVM
Antech Diagnostics
Ms. Carolyn Appel
Ms. Beth Avakan
Mr. Ned Baker
Balmorhea Kennels, Inc.
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Gill L. Bauer
The BAYER CORPORATION
Stuart and Louise Beantie
Beau Townsend Ford, Inc.
Beaver Creek Animal Hospital
Ms. Marilyn Becker
Kenneth and Pam Bellamy
Bette Benko
Mr. Edward Benko
David and Nancie Bennett
Larry G. Dee, DVM
William and Jean Dean
Emil and Cecilia Damia
Charles and Lois Crotty
Mr. Arne Croce
Chris Cowing, DVM
Larry and Carleen R. Corry, DVM
CORA
Dino and Pearl Copes
Richard E. Corson, DVM
Edward Bland, DVM
Mr. Steve Blank
Borel Private Bank And Trust Company
Katherine E. Boyd
Mr. Ray Brand
James and Pat Brandt, DVM
Grace Bransford, DVM
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Karen Breslin
Lori A. Brockman, DVM
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Brent and Lisa Brown
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Nancy Bush
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Rochelle Cabot-Baker
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Concar Enterprises, Inc.
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Charles and Lois Crotty
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P. Ray Glick, DVM
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Mr. Rich Gordon
Robert Philip Gordon, DVM
Beth Griibbin
Oitis and Monica Griffin
Dr. & Mrs. Richard Haars
Mr. Robert Hagler
Mr. Paul Hale
Kris R Hall, VMD
Ms. Tresa Hall
Mr. Mickey Hamilton
Gregory Scott Hammer, DVM
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Richard and Patricia Hanel
Ms. Jennifer Hanes
Mr. Jim Hannay
Dan C. Harberts
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Ms. Elizabeth Hawley
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Robert Hertzog, DVM
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Ms. Suzanne L. Hively
Hock's Vandalia Pharmacy
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Jacky R. Horner, DVM
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Ms. Constance Hoyer
Mr. & Mrs. Joseph Hubachek
Ms. Julie Huffingle
Ms. Patti Hughes and John Presley
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Mr. Phillip Lev
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Edson and Marcella Tonn
Michael J., DVM and Kimberly Topper
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Mr. Andrew Vanderra
Ms. Jodie Van-Sample
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And Referal Clinic
Veterinary Pet Insurance Company
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Mr. Jonathan Wang